

TURNING ONE: LEARNING TO BUILD

This year's Hinman was educational and humbling. Learning new approaches in dentistry to treat staff is just as important as learning new techniques to treat patients. My goal when employing others is to develop problems solvers, encourage an environment of self-starters, and treat people with respect so that the practice can take care of itself. As a team, we are feeling accomplished to have made it to our first birthday and overcoming an abundance of obstacles along the way. One challenge our practice has not had to work through is employee turnover or strife. While we have been busy building up the external relationships of our practice, I was reminded at Hinman how important it is to build up the **internal** relationships of the practice. I wanted to share some of what we learned. We hope you enjoy these thoughts on the box opposite as much as we did – and hopefully keep these important reminders from 1 to 100 years old. ■

KEY POINTS FROM THE HINMAN

Leadership is important when balancing a new business with new employees.



Vision • Being able to turn big ideas into executable plans while keeping your team on track.



Humility • Be open to criticism. It will help you become a better leader.



Self-Awareness • Manage your emotions as well as the emotions of others. Be positive.



Help Others • Act with generosity and gratitude. Nurture people to become better personally and professionally.

WHEN TO REPLACE DENTURES ACCORDING TO THE ACP

The American College of Prosthodontists (ACP) recently published a position paper regarding dentures. Removable complete and partial dentures should be evaluated for replacement when at least one of the following conditions occurs:

- If chronic irritation (inflammation) exists beneath the denture bases (including but not limited to epulis fissuratum, oral ulcerations, or treatment-resistant Candida-related denture stomatitis). (Caveat: The list is not intended to be all-inclusive, but rather key examples of "red flags" signaling that a denture should be replaced.)
- If denture adhesives are required for the patient to eat, to retain the dentures socially (i.e., when the dentures will not remain in place by themselves), or when adhesives must be used more than once daily.
- If the patient will not, or cannot, wear the removable prostheses.
- If the removable prostheses have degraded sufficiently to lead to prostheses instability, loss of retention, loss of esthetics, loss of support, inability to eat, or if the prostheses or prosthetic teeth are discolored, cracked, broken or missing.
- If the prostheses are lost or has been in function for more than 5 years.

WHAT HAVE WE BEEN UP TO?



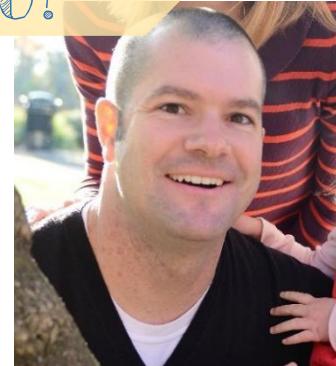
ALEX DUCKETT

This year Alex has been learning so much about the different aspects of Prosthodontics. She is looking forward to visiting Nashville, Tennessee for vacation!



WHITLEY MCMANUS

Whitley has enjoyed ramping up the marketing aspect of Palmetto Prosthodontics. She loved visiting Destin, Florida this year with her family!



DR. JASON MINTON

Dr. Minton has been very excited to be open for a year and serving the upstate with prosthodontic services. Jason and his family went to Ocean Isle Beach in NC this year! ■

NEWSLETTER

PALMETTO PROSTHODONTICS IS GROWING

Having been open as an office for one year feels like an amazing accomplishment. It has been a great year for helping patients, bonding with staff, and meeting new and established doctors in the area. Recently, our office spent a fun and hot afternoon with our families cheering for The Greenville Drive. Hopefully, in the near future, some of the offices we have been able to bond with can catch a game and some sun! We hope that everyone is having an amazing year, and we want to thank you for your continued support.



OUR TEAM

We want to encourage any offices that have hesitated to refer to our office for any reason to please reach out to us. We would love to get lunch with your staff or have a Doctor-to-Doctor meet-and-greet. Palmetto Prosthodontics has been establishing a reputation of Professionalism, not only with office-to-office communication, but with staff-to-patient interaction. We want to be able to work with your patients (you have the confidence to know we will return them to you) and keep you informed throughout the entire process. Our mission from the beginning has been to help patients in the Upstate of South Carolina have the best possible oral health, which we know leads to better health overall. ■

PALMETTO PROSTHODONTICS NEWSLETTER .03

Intro

A quick hello, thank you and staff update.

Getting Out at the Hinman

Atlanta was amazing and we learned so much at the Hinman. Check out what we did and learned.

Turning One

Learning to build strong happy relationships with staff and patients.

When To Replace Dentures

A position paper by The American College of Prosthodontists (ACP).

GETTING OUT AT THE HINMAN

To enhance our continuing education, we attended the 2016 Hinman in Atlanta. We had so much fun and learned so much. We really enjoyed the marketing classes and expanded our awareness of periodontal disease and tooth loss. Dr. Minton attended TMD classes with Dr. Jeff Okeson and had a chance to see old classmates. We loved seeing some of the other offices we work with in Atlanta. If you have never had pizza at Antico's near downtown – eat there! It was incredible. ■

